



CMMC LEVEL 2 COMPLIANCE

Laptop Lease Program

CLIENT PRICING GUIDE

Everything You Need for CMMC Compliance

[LowFi Security](#) | [lowfi.us](#) | sales@lowfi.us

Hardware Included Dell laptop in every plan	Security Included 24/7 monitoring & response	Compliance Included Policies, SSP & documentation
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What This Program Does for You

If your company works on Department of Defense contracts or is a supplier to a defense prime contractor, there is a good chance you are required to protect certain sensitive government information — called Controlled Unclassified Information, or CUI. The government now requires all companies that handle this type of data to meet a security standard called CMMC Level 2.

Meeting this standard on your own is complicated and expensive. Most companies try to figure it out themselves and end up either spending far more than necessary or failing their security assessment. We have built a program that handles all of it for you — the laptops, the security software, the documentation, and the ongoing monitoring — in one predictable monthly fee per device. No surprises.

Without This Program	With This Program
X Buy your own laptops and keep them current	✓ Laptop included — we handle refresh every 4 years
X Pay separately for Microsoft 365 licenses	✓ M365 Business Premium included in monthly price
X Figure out CMMC security requirements yourself	✓ Pre-configured to CMMC standards out of the box
X Hire IT staff to manage security and patching	✓ Fully managed — we handle it so you don't have to

✗ Write your own compliance policies and documentation	✓ All required policies and SSP updated for you
✗ Hope you find out about breaches before they spread	✓ 24/7 monitoring detects and responds automatically
✗ Scramble when hardware breaks	✓ Next-day on-site hardware support through Dell

Laptop Lease Monthly Pricing — Per Device

All prices are per device, per month and can range due to hardware costs. Updated hardware, software, security, and compliance documentation are all included. There are no hidden fees and no separate software licenses to purchase down the road.

<p>STARTER</p> <p>\$195</p> <p>per device / month 1 to 10 devices</p> <p>+\$1,800/yr Preveil Email Relay Service.</p> <p>3 Preveil license minimum*</p>	<p>Everything in the monthly fee includes:</p> <ul style="list-style-type: none"> ✓ Dell laptop — hardware is included, no separate purchase needed ✓ Next-day on-site hardware support if something breaks ✓ 4-year hardware refresh — new device at no additional cost ✓ Microsoft 365 with email, Teams, and all Office applications ✓ PreVeil encrypted email and file storage for protected data ✓ 24/7 security monitoring with automatic threat response ✓ Monthly security patching and software updates ✓ Off-site security monitoring required for compliance ✓ Remote support access for quick issue resolution
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<p>SMALL BUSINESS</p> <p>\$175</p> <p>per device / month 11 to 30 devices</p> <p>+\$2,100/yr Preveil Email Relay Service.</p>	<p>Everything in the monthly fee includes:</p> <ul style="list-style-type: none"> ✓ Dell laptop — hardware is included, no separate purchase needed ✓ Next-day on-site hardware support if something breaks ✓ 4-year hardware refresh — new device at no additional cost ✓ Microsoft 365 with email, Teams, and all Office applications ✓ PreVeil encrypted email and file storage for protected data ✓ 24/7 security monitoring with automatic threat response ✓ Monthly security patching and software updates ✓ Off-site security monitoring required for compliance ✓ Remote support access for quick issue resolution
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<p>ENTERPRISE</p> <p>Custom</p> <p>pricing 30+ devices</p>	<p>For organizations with 30 or more devices, we build a custom solution:</p> <ul style="list-style-type: none"> ✓ Higher volume pricing on leases ✓ Dedicated onboarding project manager ✓ Phased rollout scheduling for minimal disruption ✓ Custom SLA terms and reporting cadence <p>Contact us for a custom proposal.</p>
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Setup Fee

The one-time setup fee covers the initial configuration and deployment of your devices, creation of all compliance documentation, and user training. It is billed at \$175 per hour on the 1st of each month and is done in phases. Here is what is typically included and how long it takes:

What We Do During Setup	Typical Hours	Est. Cost @ \$175/hr
Discovery, scoping, and client kickoff meetings	2–4 hrs	\$350–\$700
Microsoft 365 tenant and user account configuration	4–8 hrs	\$700–\$1,400
Intune security policies and device enrollment setup	4–8 hrs	\$700–\$1,400
PreVeil encrypted environment setup and user enrollment - <i>PreVeil Relay Setup</i>	3–5 hrs	\$525–\$875 +\$400
Compliance policy writing (AUP, IRP, SSP, etc.) - <i>Use of PreVeil documentation package.</i>	8–16 hrs	\$1,400–\$2,800 +\$2,160
Customized company configurations (On-Prem Server, Specialized Software Needs)	Quoted	\$175/hr

Typical Total One-time Setup Investment	\$6,235 – \$9,735
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Physical laptop configuration and security tool installation	2–3 hrs per device	\$350–\$525 each
User training and device delivery / go-live support	1–3 hrs per user	\$175–\$525

Typical Total Per User/Device Setup Investment (1 Person)	\$525 – \$1,050
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INCLUDED	After setup is complete, all future software updates, configuration changes, policy updates, and annual documentation reviews are included in your monthly fee at no additional charge.
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What Each Device Comes With

Every laptop enrolled in the program is delivered fully configured and ready to use. Here is a plain-English explanation of what is installed and why it matters:

What It Is	What It Does	Why It Matters for Compliance
Dell Business Laptop	A professional-grade Windows computer sized for business users	<i>Hardware that meets the performance and security requirements for CMMC-compliant work</i>
Microsoft 365 Business Premium	Email, Teams, Word, Excel, and all Office apps — the same tools your team already uses	<i>Required foundation for CMMC compliance when managing users, devices, and communications</i>

Multi-Factor Authentication (MFA)	A second step to log in — like a code texted to your phone	<i>Stops unauthorized access even if a password is stolen; required by CMMC</i>
Full-Disk Encryption	All data on the laptop is scrambled so it cannot be read if the device is lost or stolen	<i>Required by CMMC to protect CUI on portable devices</i>
PreVeil Secure Email & Files	A separate, highly encrypted email and file storage system for your sensitive government-related work	<i>Keeps CUI off standard commercial email and storage where it could be exposed</i>
SentinelOne Security (24/7 Monitoring)	Software that watches for attacks, ransomware, viruses, and unauthorized activity around the clock	<i>Provides the real-time threat detection and incident response CMMC requires</i>
Huntress — Security Logging	Records important events that happens on the device and stores it securely off-site	<i>CMMC requires audit logs; Huntress keeps them safe and searchable for investigations</i>
ConnectWise Remote Management	Allows our team to apply security updates and fix problems remotely without an office visit	<i>Ensures your devices stay patched and compliant without disrupting your team</i>

Virtual CMMC Compliance Manager

BASE FEE Monthly	Every CMMC Level 2 environment requires a designated security officer — someone who owns the compliance program, keeps records current, responds to regulatory changes, and represents your organization's security posture. Rather than hiring a full-time employee, this service gives you an experienced compliance professional in that role at a fraction of the cost.
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What Your Compliance Manager Does	How Often
CMMC Consulting & Compliance Guidance <i>Available 1–2 hours per month — answer compliance questions, advise on new contract requirements, and guide your team on CUI handling procedures</i>	Monthly (ongoing)
User Accounting Records <i>Maintain and update the required inventory of all authorized system users — who has access, to what, and under what role. Required for CMMC audit readiness.</i>	Quarterly
Device Accounting Records <i>Review and update the official inventory of all devices in scope — serial numbers, user assignments, enrollment status, and configuration baseline.</i>	Annually
Security Notices & Advisories <i>Review all relevant cybersecurity advisories, DoD policy updates, and CMMC rule changes; summarize anything that affects your environment and initiate any required changes.</i>	Annually (+ as issued)
SPRS Score Management	Ongoing + Annual review

<p><i>Manage and maintain your Supplier Performance Risk System (SPRS) score — the DoD's registry of self-assessed cybersecurity posture. Includes guidance, calculation support, and submission.</i></p>	
<p>SSP Configuration Updates <i>When your IT environment changes — new software, policy updates, network changes — we update your System Security Plan to reflect the current state of your environment.</i></p>	As required
<p>SPRS Reaffirmation <i>Coordinate and notify you when your annual SPRS reaffirmation is due; prepare the updated submission and confirm accuracy of your self-assessment score.</i></p>	Annually
<p>Conference & Regulatory Monitoring <i>Attend relevant CMMC industry conferences and working group sessions; report back on any regulatory changes, assessor trends, or control interpretations that may affect your program.</i></p>	As scheduled
<p>Security Officer Role (System Supervision) <i>Serve as the designated security officer for any CMMC or DoD system access, supervision, or authorization requirements that cannot be fulfilled by client personnel.</i></p>	As required

Virtual Compliance Manager — Monthly Pricing by Organization Size

<p>TIER 1 \$850 per month 1–5 Users</p>	<p>TIER 2 \$1,250 per month 5–10 Users</p>	<p>TIER 3 \$2,500 per month 10–30 Users</p>	<p>TIER 4 Custom quoted separately 20+ Users</p>
<i>Ideal for small teams with focused contract scope</i>	<i>Growing teams managing multiple contracts</i>	<i>Mid-size organizations with broader CUI scope</i>	<i>Contact us to build a custom engagement</i>

COMPARE	<p>A qualified Information Systems Security Officer (ISSO) or full-time compliance manager typically costs \$80,000–\$120,000 per year in salary and benefits. This service provides that same expertise and accountability at a fraction of that cost, with no recruiting, onboarding, or HR overhead.</p>
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General Helpdesk Support — Optional Add-On

ADD-ON	<p>For clients who want a single point of contact for day-to-day technical questions and general IT issues, our helpdesk support add-on provides direct access to our team for common user-facing problems — password resets, software questions, connectivity issues, printer setup,</p>
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and general desktop support. This is separate from the security monitoring and compliance management already included in your base subscription.

Per Device

+\$60

per device / month

Covers helpdesk support for each enrolled device in the program. Scales with your team — add or remove devices as your organization grows.

Per Tenant

+\$300

flat rate / month

A flat monthly fee covering helpdesk access for your entire organization regardless of device count. Best for teams that prefer simple, predictable billing.

What Helpdesk Support Covers

What's Included with Helpdesk Support

✓	Password resets and account lockout assistance Users locked out of their account or needing a password change are handled quickly without waiting on an IT department.
✓	General software questions and how-to guidance Day-to-day questions about how to use applications, navigate settings, or complete tasks are answered by our team.
✓	Connectivity and network troubleshooting Trouble connecting to Wi-Fi, VPN, shared drives, or internal resources? We help diagnose and resolve the issue.
✓	Peripheral, and application setup Setting up monitors, headsets, or installing approved business applications is covered under this add-on.
✓	Microsoft 365 app support (Outlook, Teams, Word, etc.) Help with email configuration, calendar sharing, Teams meetings, OneDrive sync, and general Office app issues.

COMPARE

A single in-house IT support staff member typically costs \$50,000–\$70,000 per year in salary alone — before benefits, training, or time off. At \$60 per device & \$300 per tenant per month, this add-on gives your team direct access to experienced IT support at a fraction of that cost, with no hiring risk and no coverage gaps.

Common Questions

Do I need to buy the laptops?

No. The laptops are included in your monthly fee as a rental. We purchase and own the hardware, configure it, and deliver it ready to use. After 4 years, we replace them with new devices at no additional cost. If anything breaks in the meantime, Dell's next-day on-site service will be there to get you up and running.

Is this the same as GCC High?

No — and that is the point. GCC High is a Microsoft environment specifically built for government work and typically costs \$57 or more per user per month *before you add any security tools, hardware and staffing*. This program uses Microsoft 365 Business Premium combined with PreVeil for protected data handling, which achieves CMMC Level 2 compliance at a significantly lower total cost.

Will this guarantee we pass our CMMC assessment?

This program gives you the technical controls and much of the documentation required to pass a CMMC Level 2 assessment. However, the formal certification is conducted by an independent third-party assessor (called a C3PAO) — we do not perform the assessment ourselves. Different assessors interpret requirements differently, so minor adjustments may be necessary at the time of your assessment. Our job is to make sure you are ready. Clients using this program have a strong foundation for passing.

What happens if an employee leaves?

When a user is offboarded, we remotely, disable the account in Microsoft 365, remove access from all systems, and either reassign the device to a new user or the client can hold it until it is needed again. This is handled as part of ongoing managed services at no additional charge. You may opt out of the device lease anytime by purchasing the laptop out right, which at that time the device is securely wiped, unless otherwise agreed.

Can employees use these laptops for personal use?

These are managed corporate devices. Users technically can access their personal email or browse the web during non-work hours, but the device is locked down to prevent installation of unauthorized software or storage of personal data alongside company files. An Acceptable Use Policy should be provided by the company and signed by employees covering what is and is not permitted.

What if I already have Microsoft 365?

If you have an existing tenant, we can work with it — but we will need to audit your current configuration and bring it into CMMC compliance, which may require plan upgrades and significant reconfiguration. We will review your existing setup during the discovery phase and give you an accurate scope and estimate before any work begins.

What if we do not use Microsoft 365?

We do not currently offer lease services around Google Workspace and request that users switch to Microsoft. Because all clients use the platforms, we can lower documentation and discovery costs for clients. LowFi can support CMMC consulting and implementation of other platforms, but this will be at a delayed timeline and much higher cost.

READY TO START?

Next Steps

1. Schedule a free 30-minute discovery call — we will review your contract requirements and current environment
2. Receive a written proposal with exact device count, setup estimate, and monthly pricing
3. Sign agreement, place hardware order, and begin the 1-2 month onboarding process
4. Receive fully configured, CMMC-ready laptops — and get to work

Contact us at sales@lowfi.us to get started.